

Top 20 Training

Paul Bernabei
Tom Cody

Top 20 Mission:

To enable people to discover their inner power to reach their potential and make a positive difference in their lives and the lives of others.

Top 20 Training

Exploding our potential
with SELF : aware of thinking
with OTHERS : “You matter”

Your Bike: The Line

Above the Line

- + Thinking is serving us in our best interests



Below the Line

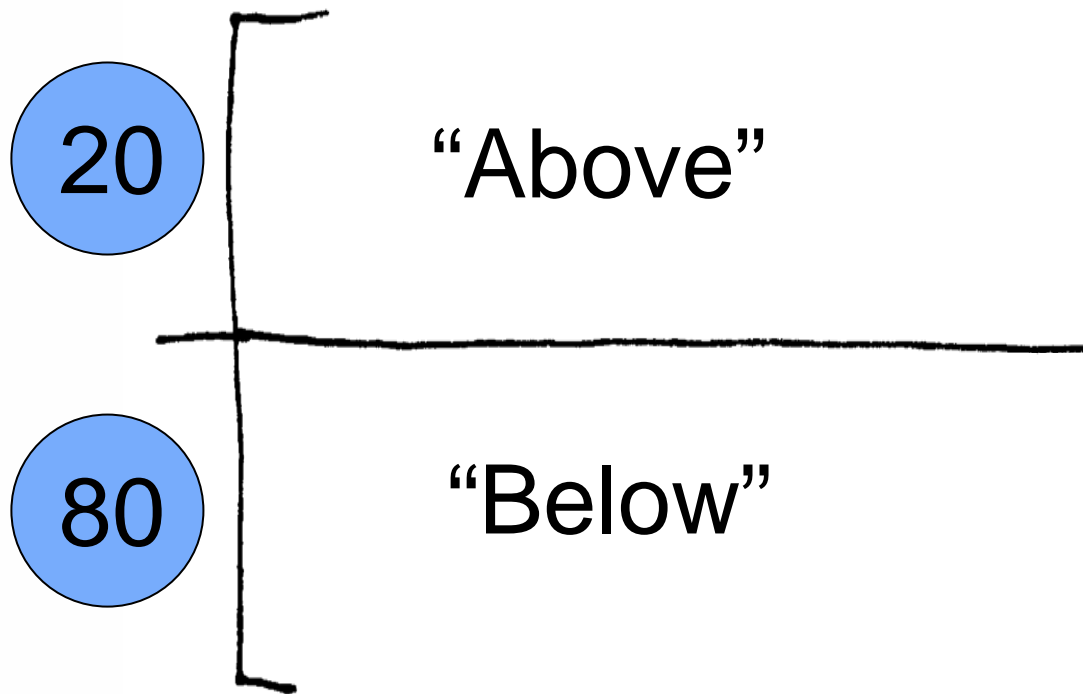
- Thinking is NOT serving us in our best interests



- Live and Visit



How do you sound?



The Line

- * How do we see when we go:
ATL? BTL?
- Keeping your
May 24th!



See

Feel

Work / problem

Get

Do

See

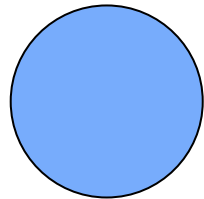
Feel

Work / problem

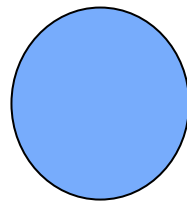
Get

Do

The Line: Conditions vs. Experience



Making decisions BTL
always..... results.... in.....



.....a mess

The Line

- Wake up to:
 - Triggers
 - Indicators
 - Submarines
 - Trampolines



Beth: The Line



Power and Control of Inside:
EXPERIENCE

Victim of Outside:
CONDITIONS

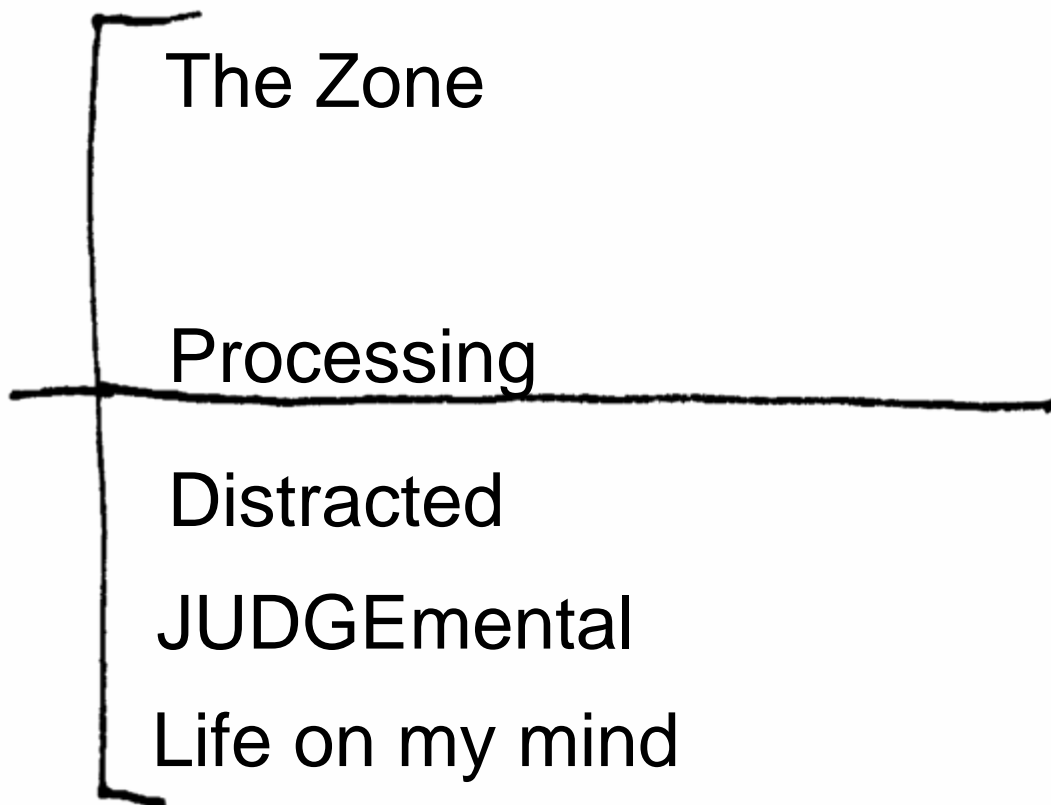
Top 20 Training

Communicating
that “you matter:

- * Seek others’ benefit
- * Listen to understand
- * Value differences
- * Honor the Absent

Listening Levels

Listening like a Tape recorder on RECORD : “You matter”



Listening Levels

- “Wired” for Zone
- Just eliminate the other levels



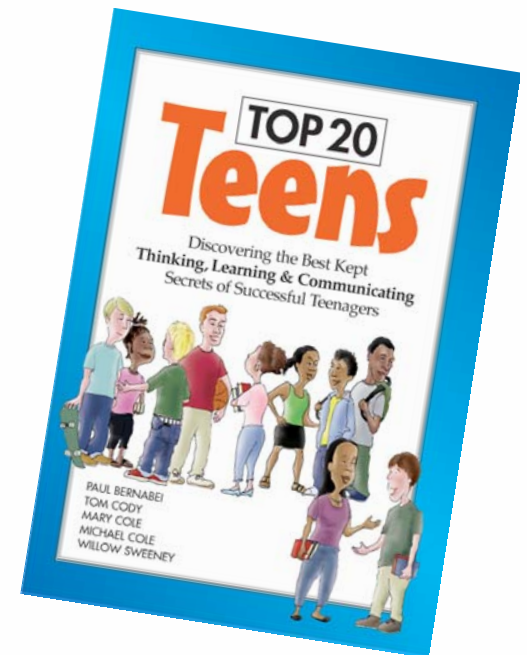
Today's Listening

- “Not Now”, “Parking Lot”
- Awareness is Curative

~~The End~~

Beginning!

- Taking it on, Passing it on
- Coming Attractions:
 - Contact DHS for further Top 20 trainings
- “Top 20 Teens” Books, Manual



Contact Info

- Web: www.top20training.com
- Email: info@top20training.com
- Phone: Paul Bernabei
#651 690 5758

Potential

